



SNAPPY EXPANDS MIDWEST FIELD SALES PRESENCE

Leading HVAC Supplier Partners with Leading HVAC Sales Firm in Key Growth Markets

ATLANTA – JUNE 30, 2016 -- Snappy Air Distribution Products (www.snappyco.com), a leading supplier of metal pipe for the residential HVAC market, has partnered with HVAC Sales to provide dedicated field resources in key growth markets in the Midwest. HVAC Sales will represent Snappy in the Iowa, Nebraska, Kansas, South Dakota and Missouri markets.

“We are delighted to partner with HVAC Sales in these Midwestern states,” says Snappy Vice President, Sales Scott Bell. “Chris and his team provide a wealth of experience and knowledge of the metal pipe and duct industry in this key region. They have long-term relationships with our current partners, as well as our future partners. Contractors keep returning to Snappy distributors thanks to our remarkable innovation, quality products and impeccable service. Chris and his team will further enhance this value proposition.”

“We are excited to join the Snappy family,” said Chris Refsland, President, HVAC Sales. “We specialize in HVAC products and have been in business more than 20 years. Snappy’s superior quality and service is a market differentiator that we can use to grow sales for the company.”

As the housing market continues to recover, the addition of HVAC Sales to Snappy’s team occurs at an ideal time.

“HVAC Sales’ breadth and market knowledge will enhance the strong growth our company has experienced in all regions,” said Bell. “We will continue to invest in our customer-facing positions as the market rebounds and our rapid sales growth continues as expected.”

About Snappy

Snappy, a leading supplier of metal pipe for the residential HVAC market, is recognized for remarkable innovation, quality products and impeccable service. Since 1955, Snappy has been a trusted resource to HVAC distributors and contractors. With a full line of components that fit together seamlessly and are safe for end users, the company manufactures approximately 4,000 SKUs of galvanized

pipe, duct and fittings, as well as complementary accessories including drain pans, aluminum and venting products. For more information about Snappy's Comfort Distribution Products™ for high performance HVAC systems, call 800-328-2044 or visit www.snappyco.com.